

**Department of Information Resources
DIR-CPO-4513
Data Storage, Data Communications & Networking Equipment and Related Services**

BID PACKAGE 2 - PRICING SHEET

CATEGORY	SUBCATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT/SERVICE PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price*	AVERAGE BRAND DISCOUNT
Related Services	Professional Services	NWN Corporation	NWN Converged Infrastructure - IT Infrastructure Assessments and Design Services	NWNCI-ADS-BA	\$ 250.00	10.00%	\$ 226.69	
Related Services	Professional Services	NWN Corporation	NWN Converged Infrastructure - IaaS/PaaS Implementation/Integration Services	NWNCI-Deploy-TA	\$ 250.00	10.00%	\$ 226.69	
Related Services	Professional Services	NWN Corporation	NWN Converged Infrastructure - IaaS/PaaS Project Based Services: Hourly Rates	NWNCI-Engage-TALeas	\$ 250.00	10.00%	\$ 226.69	
Related Services	Professional Services	NWN Corporation	Professional Services - Technicians and Engineers	NPro-Engage-SrSE-A	\$ 215.27	10.00%	\$ 195.20	
Related Services	Professional Services	NWN Corporation	Professional Services - Project Management	NPro-Engage-SrPM	\$ 202.91	10.00%	\$ 183.99	
Related Services	Managed Services	NWN Corporation	NCare Support Services - Technicians and Engineers	NCare-Onsite-SrSE-A	\$ 215.27	10.00%	\$ 195.20	
Related Services	Managed Services	NWN Corporation	NCare Support Services - Technicians and Engineers	NCare-Onsite-SE-A	\$ 215.27	10.00%	\$ 195.20	
Related Services	Managed Services	NWN Corporation	NCare MACD Request	NCare-MACD-Req	\$ 120.00	10.00%	\$ 108.81	
Related Services	Managed Services	NWN Corporation	NCare Management & Monitoring - Application Server (Physical or Virtual)	NCare-Apps-Appliance-MM01	\$ 488.00	10.00%	\$ 442.49	
Related Services	Managed Services	NWN Corporation	NCare Management & Monitoring - Datacenter	NCare-DC-Host-MM01	\$ 488.00	10.00%	\$ 442.49	
Related Services	Managed Services	NWN Corporation	NCare Management & Monitoring - Switches	NCare-DC-FWHAP-MM01	\$ 390.00	10.00%	\$ 353.63	
Related Services	Managed Services	NWN Corporation	NCare Management & Monitoring - Switches	NCare-DC-IDS-MM01	\$ 390.00	10.00%	\$ 353.63	10.00%
Data Storage		VMWare	Site Recovery Manager	VI-SRM-AK-G-SSS-C	\$ 6,017.00	3.50%	\$ 5,849.95	
Networking		VMWare	NSX-Networking, Security, and SD-WAN	NX-ENT-25VM-P-SSS-C	\$ 3,000.00	3.50%	\$ 2,916.71	
HyperConverged Infrastructure		VMWare	VSAN-HCIS	ST6-AD-C	\$ 4,115.00	3.50%	\$ 4,000.76	
Networking	Management Software	VMWare	Vsphere with Operations Management	VSS-OENT-G-SSS-C	\$ 784.00	3.50%	\$ 762.23	
Data Storage	Flash Array	Pure Storage	All Infrastructure Level Storage Solutions	40Gb Ethernet Short Range QSFP+ Transceiver, Single MPO, Multi Mode Fiber	\$ 4,500.00	25.00%	\$ 3,400.31	
Data Storage	Flash Array	Pure Storage	Storage Subscriptions	UPG Flex 183TB m50/m50R2 to x70 ASP L1/L2 1 Month 24/7 Pure1 Advanced Maintenance and Support, NBD Delivery, 24/7 Support	\$ 3,589.00	25.00%	\$ 2,711.94	
Data Storage	Flash Array	Pure Storage	Maintenance	23TB 405 to 420 UPG ASP L1/L2 1 Year 24/7 NBD Support, Opt Out of FF	\$ 7,594.00	25.00%	\$ 5,738.22	25.00%