

Today, IT is expected to deliver applications and services faster, and to be agile enough to change based on business and customer needs. Unfortunately, traditional approaches make it difficult for IT teams to keep pace with these demands.



Business Today is About Time-to-Market

Because of the rush to get to market first, IT must be agile enough to quickly respond to business needs.

IT must be able to innovate quickly based on business and customer needs



IT must ensure that the applications and services they deliver are reliable



IT must balance these needs with maintaining control and reducing costs



IT Struggles to Meet These Demands

Traditional approaches to IT make it hard for IT teams to deliver because they are chartered with ensuring security, reliability and operational excellence – not necessarily agility and innovation.

Traditional IT Approaches Focus on Reliability



Traditional IT delivery doesn't support faster time-to-market because it is focused and measured on reliability.

The Business Requires Agility and Innovation



When you focus on creating maximum IT reliability, agility and innovation often suffer.

It often takes **WEEKS** for infrastructure to be provisioned with specific requirements!

Why VMware?

By leveraging VMware vRealize Suite, organizations are reinventing their approach to IT and becoming IT-as-a-Service companies, creating amazing results.

VMware is the Market Leader in Cloud Management:



Up to 95% Agility Gains¹



20-30% in CapEx Reductions¹



Up to 54% Lower App Downtime²



Up to 53% Reduction in IT Costs²

Why NWN?

NWN is your local VMware expert, and can help your IT organization better respond to business needs.



NWN was an early adopter of cloud solutions



Our NCloud team focuses specifically on cloud technologies



We solve business problems through technology solutions

Get a Free Assessment

Get a FREE assessment of your IT infrastructure and uncover its full potential for delivering innovative services and business value to your organization. Get started [HERE](#):

GET STARTED WITH NWN

¹CUSTOMER CASE STUDIES, INCLUDING APOLLO GROUP, MEDTRONIC, TELEFONICA, COVANCE,
²2014 VMWARE VREALIZE OPERATIONS CUSTOMER BENCHMARK STUDY BY MANAGEMENT INSIGHT, WAVE TWO