

DIR-TSO-4069
Appendix C- Pricing Index
NWN Corporation

Infrastructure as a Service		DIR Discount % off MSRP
Brand	Service Description	
NWN	NCloud Virtual Data Center	12.00%
NWN	NCloud Virtual Data Center Bundles	12.00%
NWN	NCloud IaaS	12.00%
NWN	NCare Management & Monitoring - Datacenter	5.00%
NWN	NCare Management & Monitoring - Application Server (Physical or Virtual)	5.00%
NWN	NWN Application & Data Services-Cloud: Compute (Virtual Machines-Windows, Linux; Container Services; VM Scale Sets; Remote Apps; Batch Processing)	5.00%

Platform as a Service		DIR Discount % off MSRP
Brand	Service Description	
Azure	Microsoft SQL Azure Database/DataWarehouse - With FedRamp SKU's	7.00%
NWN	NCloud VDC PaaS	12.00%
NWN	NCare Management & Monitoring - Application (Physical or Virtual)	5.00%
NWN	NWN Azure Cloud Offerings - Services (App Services; Mobile Services; Azure Websites; Azure AD)	5.00%
NWN	NWN Azure Cloud Offerings - Analytics (Cortana Analytics Suite; Parallel Data Warehouse; Hadoop; HDInsights; Event Hub; IoT Streaming)	5.00%
NWN	NWN Azure Cloud Offerings - Data & Storage (SQL DB; Storage; StorSimple; Document DB; SQL DataWarehouse; Managed Cache; SQL Stretch DB)	5.00%

Miscellaneous as a Service		DIR Discount % off MSRP
Brand	Service Description	
NWN	NCloud VDC MaaS	12.00%
NWN	Video-as-a-Service	7.00%
NWN	Contact Center-as-a-Service Includes Agent/Sup Licensing, Call Center Platform, Agent Software, One IVR Ports per Agent (min of 50 total)	7.00%
NWN	Contact Center-as-a-Service Hosted Call Center Platform and Agents	7.00%
NWN	End-Point-as-a-Service Track & Protect Asset Support	5.00%
NWN	End-Point-as-a-Service - Enterprise Technical and Maintenance Support	5.00%

Related Services Description		DIR Discount % off MSRP
Brand	Service Description	
NWN	Technical Services and Project Management	4.00%
NWN	Applications and Data Service Offerings: Applications Solutions	4.00%
NWN	Applications and Data Service Offerings: Analytics and Big Data Solutions	4.00%
NWN	Applications and Data Service Offerings: Enterprise Mobility Solutions	4.00%
NWN	Applications and Data Service Offerings: System Integration Solutions	4.00%
NWN	Applications and Data Services	4.00%
NWN	EPaaS: Intel AMT/Feature Activation, Enablement and Software Support	5.00%

NOTE: Vendor's quote to DIR Customers shall include the Administrative Fee. The fee will be added to the Firm Fixed Price and MSRP after the DIR Discount % off MSRP is applied.