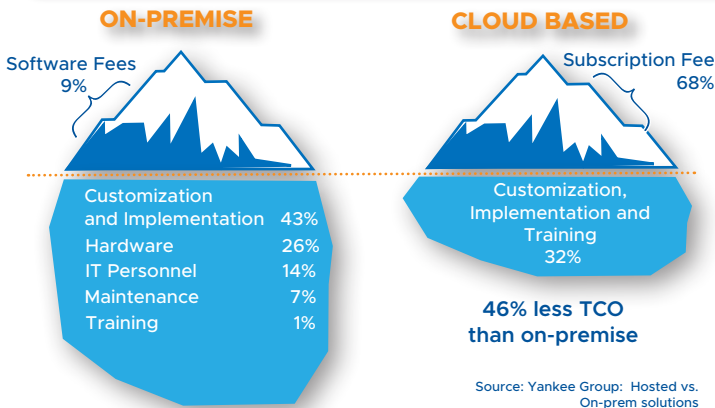




Shift from CapEx to Opex

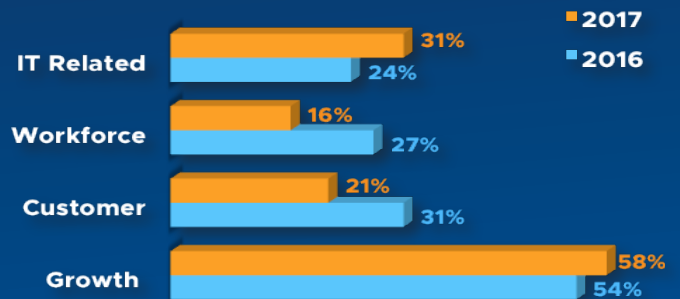


- Streamline budgets with OpEx model
- Predictable monthly fees
- Protect investment in existing infrastructure
- Transition between on-premise and cloud
- Add users quickly and easily
- Scale based on business needs
- Flexibility with devices and features
- Single platform
- Self-service portal
- Flexible subscription plans
- Zero hassle - no patches, upgrades or maintenance
- Scalable architecture
- 24x7x365 support
- Award winning managed services

Increase the Strategic Value of IT with the Cloud

Technology continues to increase in importance and has become even more critical in the activities that drive growth, innovation and competitive advantage.

Gartner CEO Business Priorities Survey



"IT-related priorities, cited by 31 percent of CEOs, have never been this high in the history of the CEO survey."

Mark Raskino
Vice President and Gartner Fellow



Bioventus Durham, NC

Bioventus was a spin-off that needed to separate from its parent company. The IT group had 5 months to stand up voice, video, and infrastructure for the new global firm. They had limited budget and only two people to make it all work.

Solution

Hosted Voice and Video and Infrastructure as a Service(IaaS)

Benefits

- Implemented and managed sprawling network very quickly
- Exemplified the Bioventus reputation for innovation
- Established an IT practice with a budget of <2.5% of sales
- Business-level agility and flexibility
- IT team achieved quality of service and support required

