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For immediate release

Western Blue and NWN Corporation Join Forces

Waltham, MA – Two information technology powerhouses have joined forces: Sacramento-based Western Blue is now a member of the NWN Corporation family. Western Blue focuses on the public sector, and holds many California statewide contracts. In addition to Sacramento, it has offices in Fresno and Salt Lake City, Utah. Western Blue provides desktop to data center solutions from HP, Microsoft, Intel and McAfee. NWN also has deep expertise in HP and Microsoft technologies as well as extensive partnerships with Cisco, and EMC.

Both Western Blue and NWN have continued to grow through the difficult economy. Western Blue's dominance in California complements NWN's strength throughout the East Coast and Texas. With the addition of Western Blue, NWN will have 11 offices and more than 400 employees. At a quarter of a billion in revenue, NWN is one of largest and most capable, privately-held IT services companies in the nation.

Terry Joslin, president of Western Blue, now an NWN Company, says, "Integrating Western Blue with NWN will make us both even stronger. We will be able to bring new services to our clients and to give our employees even more opportunities to grow and develop."

NWN President and CEO, Mont Phelps, says "Western Blue is an excellent complement to NWN. Western Blue has achieved outstanding results in the markets it serves because of its talented professionals and its distinctive solutions. It will fit in brilliantly with the NWN culture of doing the right thing right for our customers."

About Western Blue, an NWN Company

Since 1983 Western Blue has provided public and private sector organizations with system lifecycle management; data center optimization; network, wireless and unified communications solutions; IT modernization; and security and compliance.

About NWN Corporation

Headquartered in Waltham, MA, woman-owned NWN Corporation provides clients with a complete range of system integration services and solutions. These range from business

systems strategy and design to IT architecture, implementation, nCare™ remote management, and IT staffing. The company's technology specialties include unified communications; enterprise computing, including systems, wireless and physical infrastructure; data storage and business continuity; information security; and application development. NWN also brings its clients the premier products in the industry, tailored to their specific needs and situations. These include technologies from Cisco, Microsoft, Hewlett-Packard, EMC, VMware and many others.

NWN's clients include private and public sector organizations in almost every line of work. It provides solutions to major banks, universities, manufacturers, hospitals, and state and local government agencies.

With eleven offices throughout the eastern US, Texas, and now California and Utah, the privately-held company serves clients operating locally, nationally and internationally. In addition to corporate headquarters in Waltham, MA, NWN serves clients with offices in Farmington, CT; Mt. Laurel, NJ; Raleigh, NC; Greensboro, NC; Charlotte, NC; Greenville, SC; Houston, TX, Sacramento, CA, Fresno, CA, and Salt Lake City, UT. The company's Smart Government practice serves clients nationwide.

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