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For immediate release

NWN Corporation Acquires TiBA Solutions, Expanding Both Market Reach and Solution Breadth

WALTHAM, MA – NWN Corporation has announced the acquisition of TiBA Solutions of Greenville, SC, which expands the NWN footprint and broadens its solutions. For almost a decade TiBA Solutions has provided public and private sector entities with strategic technology consulting; project management; and application design and development. It is widely regarded for Business One Stop, a solution that offers one place to go for everything a citizen needs to register a new business.

NWN President and CEO, Mont Phelps, remarks, “TiBA Solutions is a perfect fit for NWN. TiBA has achieved outstanding results in the markets it serves because of its knowledgeable professionals and the customized application development solutions offered. The company has attained top certification with Microsoft and was given a Winning Customer Award for its South Carolina One Stop solution, a customized website and application for the state of South Carolina.”

NWN will leverage TiBA’s unique capability for serving high growth vertical markets with customized application development. At the same time, current TiBA Solutions customers will gain access to NWN’s full range of IT solutions, its IT staffing and nCare™ Managed Services.

Emphasizes Ken Brower, Vice President of the NWN Application Center of Excellence, “Integrating our TiBA Solutions and NWN teams will enable us to bring new services to all of our clients and to give all of our employees more opportunities to grow and develop. We will collectively bring unique value to the marketplace.”

About NWN Corporation

Headquartered in Waltham, MA, NWN Corporation provides clients with a complete range of system integration services and solutions. These range from business systems strategy and design to IT architecture, implementation, nCare™ remote management, and IT staffing. The company’s technology specialties include unified communications; enterprise computing, including systems, wireless and physical infrastructure; data storage and business continuity; information security; and application development. NWN also brings its clients the premier products in the industry, tailored to their specific needs and situations. These include technologies from Cisco, Microsoft, Hewlett-Packard, EMC, VMware and many others.

NWN’s clients include private and public sector organizations in almost every line of work. It provides solutions to major banks, universities, manufacturers, hospitals, and state and local government agencies.

With eight branches throughout the eastern US and Texas, the privately-held company serves clients operating locally, nationally and internationally. In addition to corporate headquarters and a branch in Waltham, MA, NWN serves clients with branches in Farmington, CT; Mt. Laurel, NJ; Raleigh, NC; Greensboro, NC; Charlotte, NC; Greenville, SC; and Houston, TX. The company’s Smart Government practice serves clients nationwide.