

NWNfocus



Dr. Jane Linder Managing Director, NWN Corporation

Dr. Jane Linder is the Managing Director of NWN Corporation, headquartered in Waltham, MA and the co-lead of NWN's Smart Government business. Smart Government is a division of NWN that focuses on helping state and local governments improve services and increase effectiveness through better business systems.

Dr. Linder is an experienced business woman and widely-published thought leader. She has 30 years of experience in IT, operations, and strategy. Prior to working with NWN she spent eight years with Accenture as a senior executive, primarily focused on the public sector and outsourcing. She was named one of the top women in the IT channel in both 2008 and 2009.

Dr. Linder graduated with distinction from Harvard Business School with her MBA. She was a member of the Century Club, which is the school's version of Phi Beta Kappa. Dr. Linder also earned her doctorate from the Harvard Business School in Information Management. She spent several years on the faculty of Harvard Business School teaching information management and has also taught in numerous executive programs. Upon completing ground-breaking research on the financial impact of mergers, Dr. Linder's research was read before the US Congress.

As an excellent platform speaker and a widely-recognized thought leader, she has addressed executive audiences globally on a wide variety of business topics. Her recently published books are *Outsourcing for Radical Change* and *Spiral Up*, both of which were published by the American Management Association. She has also written numerous white papers on innovation, outsourcing, and change management and has two patents pending.

Dr. Linder can be contacted at the NWN Corporate Office in Waltham, MA.



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