

## NWN: HP Excellence. Certified.

**Overview:** The NWN Corporation goal is for IT excellence which is proven through certifications. An example of this excellence is illustrated by NWN's many, top-level HP certifications.

From its seven regional locations on the US East Coast and in Texas, NWN provides clients with a complete range of information system services and solutions. We offer an end-to-end set of services that range from business systems strategy and design to IT architecture, implementation and remote management.

For over twenty years, NWN has partnered with HP to leverage each others strengths to deliver cost-effective, cutting-edge solutions. Over these years, NWN has built its depth of HP expertise to solve our clients' most pressing technology challenges. Because of its experience and expertise NWN has achieved HP Elite status, the highest partner status attainable. NWN is also one of only 20 nationally-managed Elite Business Partners.

**HP Authorizations:** NWN Corporation has achieved HP authorizations for

- ▶ BladeSystems Server and Storage
- ▶ ProCurve Networking
- ▶ StorageWorks
- ▶ multiple certifications in both Sales and Engineering Services

**HP Programs:** NWN has been accepted into

- ▶ HP's Microsoft Solution Elite program for Virtualization, Unified Communications and SQL
- ▶ HP's Virtualization Solution Elite program focused on VMware solutions

**Serving Clients:** NWN operates a Regional Staging and Integration Center in Houston, Texas, giving us the advantage of on-time, on-budget product delivery.

As stated before, NWN continuously strives for and offers excellence in service in HP's business groups. These HP groups are

- ▶ Personal Systems Group Section - business and consumer PCs, mobile computing and workstations
- ▶ Imaging and Printing Group - inkjet; LaserJet and commercial printing; and printing supplies
- ▶ Technology Solutions Group - business products including storage and servers, EDS and managed services

We, at NWN Corporation, would be very pleased to discuss your business challenges and how our solutions and services can be of help.

**For more information:** Please visit [www.NWNIT.com](http://www.NWNIT.com), email [NWNinfo@NWNIT.com](mailto:NWNinfo@NWNIT.com) or contact your NWN Corporation Account Executive.



Elite Partner  
ProCurve Networking 

Elite Partner  
BladeSystem –  
Servers and Storage 