

Appendix C
Product and Pricing Index

Product Description	DIR Customer Discount	Description of MSRP
Cisco Hardware/Software (Texas-based DIR Customer)	44%	Cisco Global US Price List
Cisco Hardware/Software (Non Texas-based DIR Customer)	40%	Cisco Global US Price List
Cisco Erate Bundle (with one year free SmartNET maintenance)	40%	Cisco Global US Price List
Cisco SmartNET Maintenance (Gov)	20%	Cisco Global US Price List
Cisco SmartNET Maintenance (Ed)	30%	Cisco Global US Price List
<i>Professional Services (Installation)</i>		
Enterprise/Infrastructure Support Engineer (\$147 per hour)	16%	MSE List Price
Network Systems Engineer (\$117 per hour)	22%	MSE List Price

These discount offerings cannot be used in conjunction with any other trade-in program, promotion, Erate discount, bundles or other offerings by Cisco.